

Deliveroo - Capital Markets Event

Deliveroo will this afternoon host an in-person capital markets event for pre-registered institutional investors and sell-side analysts at its London office. There will be presentations from the Deliveroo management team, as well as Q&A sessions and interactive product demonstrations.

The presentations will focus on:

- Growth opportunities within existing restaurant and grocery businesses
- Launch of new retail proposition
- Improvements in delivery experience
- Deliveroo Plus subscription programme
- Scaling of the advertising business
- A vision of the future consumer experience
- Deliveroo's financial framework

2023 Guidance

There will be no new disclosures on current trading, with management reiterating its guidance for the full year 2023:

- GTV growth expected to be lower single digits percentage growth in constant currency
- Adjusted EBITDA expected to be in the range of £60-80 million

Longer-term targets

- **GTV growth - updated:** medium-term GTV growth expected to be mid-teens percentage growth per annum in constant currency
- **Profitability - reiterated:** Deliveroo aims to reach an adjusted EBITDA margin (as % of GTV) of 4%+ by 2026, with further upside potential beyond 2026

The presentation and Q&A will also be webcast live, beginning at 13:00 GMT. Please register at the following link: <https://stream.brrmedia.co.uk/broadcast/654b92b859ca99144bacce32>. A recording of the webcast and a copy of the presentation will be made available after the event on the Company's website at <https://corporate.deliveroo.co.uk/>.

Will Shu, Founder and CEO of Deliveroo, said:

"I'm pleased to be hosting Deliveroo's first capital markets event today. It has been 11 years since Deliveroo was founded and almost three years since our IPO. I am excited as ever about the future of the business - there continues to be significant headroom for growth.

We remain relentlessly focused on improving the delivery experience and providing value for money to consumers. I believe that this is critical to unlocking the full growth potential in our industry and I am exceptionally proud of the work our team has done in this area already.

One further driver of growth will be the expansion of our platform to encompass retail, such as DIY, homeware and electrical goods. This enhancement of our offering will leverage our existing capabilities to bring more of the neighbourhood to consumers' doors.

Looking ahead, we are updating our medium-term GTV growth target to mid-teens percentage growth per annum and we remain on track to deliver our 4%+ adjusted EBITDA margin target by 2026. These ambitions reflect our commitment to driving sustainable growth and creating long-term value for our stakeholders."

Contacts

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About Deliveroo plc ('Deliveroo' or 'the Company')

Deliveroo is an award-winning delivery service founded in 2013 by William Shu and Greg Orlowski. Deliveroo works with approximately 183,000 best-loved restaurants and grocery partners, as well as around 135,000 riders to provide the best food delivery experience in the world. Deliveroo is headquartered in London, with offices around the globe. Deliveroo operates across 10 markets, comprising Belgium, France, Hong Kong, Italy, Ireland, Kuwait, Qatar, Singapore, United Arab Emirates and the United Kingdom.

Further information regarding Deliveroo is available on the Company's website at <https://corporate.deliveroo.co.uk/>.